

**Value of \$100,000 Invested Annually in S&P 500 vs. Fully Insured Guaranteed Annuity**

	-----S&P 500-----			---- Fully Insured Guaranteed Annuity----		
	<u>Contribution:</u>	<u>Income</u>	<u>EOY Bal</u>	<u>Contribution:</u>	<u>Interest</u>	<u>EOY Bal</u>
January to Dec 2000	100,000	(10,139)	89,861	100,000	3,000	103,000
January to Dec 2001	100,000	(24,763)	165,098	100,000	6,090	209,090
January to Dec 2002	100,000	(61,943)	203,155	100,000	9,273	318,363
January to Dec 2003	100,000	79,974	383,129	100,000	12,551	430,914
January to Dec 2004	100,000	43,450	526,579	100,000	15,927	546,841
January to Dec 2005	<u>100,000</u>	<u>18,804</u>	<u>645,382</u>	<u>100,000</u>	<u>19,405</u>	<u>666,246</u>
<b>Total For Funding Period</b>	<b><u>600,000</u></b>	<b><u>45,382</u></b>	<b><u>645,382</u></b>	<b><u>600,000</u></b>	<b><u>66,246</u></b>	<b><u>666,246</u></b>

**Assumptions:**

- 1) Funds invested at beginning of year.
- 2) Dividends on both S&P 500 and Annuity ignored.
- 3) Guaranteed minimum 3% rate used for Fully Insured Guaranteed Annuity
- 4) Transaction costs and management fees ignored for S&P 500
- 5) Both calculations are on a Pre-tax basis



IRS CIRCULAR 230 DISCLOSURE: To ensure compliance with requirements imposed by the IRS, we inform you that, to the extent this communication (including any attachments or enclosures) addresses any tax matter, it was not written to be used, and cannot be used, for the purpose of (i) avoiding penalties under the Internal Revenue Code or (ii) promoting, marketing, or recommending to another party any transaction or matter addressed herein. You should consult with appropriate counsel or other advisors on all matters pertaining to legal, tax or accounting obligations and requirements.